

# The Blue Mountain Partner Program

Learn how Blue Mountain partners with the  
most innovative industry leaders to  
maximize value for customers

# Accelerate asset management programs with trusted partners

When you become a Blue Mountain RAM customer, our Delivery team is committed to helping you successfully deploy the systems on-time and on-budget. Our team will diligently monitor a set of crucial implementation checkpoints.

Should you require extra assistance with your asset lifecycle management during or post-implementation, you can also tap into the expertise of our trusted partners. The Blue Mountain Partner Program helps customers accelerate their EAM & GxP programs by providing access to a global, trusted Services Ecosystem.

## Partner Support Across Asset Lifecycle



# Services Partner Overview

Blue Mountain Services Partners are Subject Matter Experts approved by Blue Mountain Quality Resources to offer Advisory, Implementation, and Specialist services, informed by Blue Mountain best practices. To join the program and deliver services to Blue Mountain customers, Services Partners must obtain extensive training through Blue Mountain Quality Resources system experts.

## Service Partner Categories



### Advisory

Advisory services including change management and strategic consulting



### Implementation

Trained to provide a full range of implementation services



### Specialist

Partners with deep subject matter expertise in critical technical areas (e.g., PQ testing) to increase asset management success

# Why choose a Blue Mountain Services Partner?

If you require additional support to address your EAM & GxP needs or to complement your existing partners of choice, you can leverage Blue Mountain Service Partners with minimal risk and maximum impact. Our service partners can be trusted to deliver with high-quality standards while helping you expedite launch and achieve operational efficiency through industry best practices.

There are four key benefits to engaging certified Services Partners:

1 – Trusted	2 – Quality
<p><b>Access to Blue Mountain’s trusted, global ecosystem</b></p> <p><i>Blue Mountain Services Partners must undergo extensive system training with Blue Mountain Quality Resources experts.</i></p>	<p><b>Delivery consistent with Blue Mountain’s high-quality standards</b></p> <p><i>Implementation Partners are embedded with Blue Mountain’s Professional Services – before they can deliver services.</i></p>
3 – Time to Launch	4 – Data Driven Insights
<p><b>Expedited time to launch by leveraging industry best practices</b></p> <p><i>Blue Mountain Services Partners include subject matter expertise with insights to industry best practices for a faster and smoother implementation.</i></p>	<p><b>Data-driven insights for cost-savings and operational improvements</b></p> <p><i>Specialists and subject matter experts work with you to establish metrics and analyze data to identify cost-saving and operational improvement opportunities.</i></p>

# Services Partner Offerings

This program enables Services Partners to successfully deliver asset management services for Blue Mountain RAM customers.

Examples include the following:

Advisory Partner Services	
<b>Change Management</b>	Consultation and support on the specific activities required to change behavior in a group of users or an organization.
<b>Strategic Consulting</b>	Services to support business strategy and digital transformation.
Implementation Partner Services	
<b>Standard Implementation Practices</b>	Extensively trained on Blue Mountain system tools and best practices supporting data migration seamlessly into our software.
<b>Validated Cloud Implementation</b>	Providing customer support for initial install of Blue Mountain for a Customer with resource constraints.
Specialist Partner Services	
<b>Managed Services</b>	Set up tasks to keep Blue Mountain deployments updated with evolving team needs like user provisioning.
<b>PQ Validated Cloud Services</b>	Services to provide Performance Qualification (PQ), including writing and executing test scripts, in addition to other needs for Computer System Validation (CSV).
<b>Integration Services</b>	Services to integrate Blue Mountain to another software system.
<b>Legacy Data Import</b>	Importing data into the Blue Mountain system from another software application. Provide guidance on data scrubbing, clean-up and nomenclature.

# Interested in engaging a Blue Mountain Services Partner?

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Contact us at [partners@coolblue.com](mailto:partners@coolblue.com) to discuss which Services Partner(s) in the Blue Mountain Ecosystem best fits your EAM & GxP program needs.

[Email Us](mailto:partners@coolblue.com)